

Firm Overview

Who We Are

Bravaldo Capital Advisors is a boutique Atlanta based Mergers & Acquisitions and Corporate Finance Advisory Firm, providing independent economic and financial advice and execution services for lower middle market companies with revenues typically between \$10 million and \$300 million that are primarily located in the Southeastern United States. We offer a full range of transaction and advisory services, guiding our clients through sell-side transactions and exit strategy planning, growth through acquisition, debt restructuring, and corporate recapitalization. Our team has extensive expertise in a wide range of industries including industrials, information technology, healthcare, and general business services.

What Makes Us Different

The Bravaldo Capital Advisors team is a senior deal team with extensive knowledge and insight into the full life cycle of M&A and Corporate Finance engagements with a focus on the lower middle market, which is often underserved or ignored by regional and Wall Street investment banks. This depth of skill and expertise across industries, when combined with our client-focused approach, offers our clients unparalleled hands-on service throughout the engagement.

- **Focus on Private and Closely-held Businesses** - BCA is highly versed in the traditional readiness issues faced by private and closely-held businesses.
- **Pre-transaction Planning/Long-Term Relationships** - BCA takes pride in developing relationships early on to help proactive business owners design, implement and execute effective expansion and exit strategies.
- **Consultative Approach** - Our deep, diverse backgrounds not only in investment banking but also in accounting, consulting, and operations let us focus not simply on the transaction but offer guidance through all aspects of the process.
- **International Reach** - BCA has cross-border expertise and relationships as well as multi-lingual team members.

Selected Clients & Recent Transactions

 <p>Integrated Fire Protection THE LIFE SAFETY PROFESSIONALSSM</p> <p>Acquired by Fire & Life Safety America/Blue Point Capital Partners Advised Seller</p> <p>Business Services</p>	 <p>mindmarker[®]x the leader in training reinforcement</p> <p>Acquired and Recapitalized by Mindmarker Holdings, LLC Advised Seller</p> <p>Software as a Service</p>	 <p>QCFS QUALITY CABLE & FIBER SERVICES</p> <p>Acquired by Accelerated Communications & Construction Advised Seller</p> <p>Telecom</p>	 <p>Brighmoor Hospice Continuing A Tradition of Caring</p> <p>Shareholder Buyout and Recapitalization Advised on Buyout and Corporate Finance</p> <p>Healthcare</p>
 <p>ClassOne ClassOne EQUIPMENT TECHNOLOGY</p> <p>Refinanced with Senior and Subordinated Debt Advised on Corporate Finance</p> <p>Manufacturing</p>	 <p>PREMIUM SPRAY PRODUCTS</p> <p>Acquired by Accella Performance Materials/ Arsenal Capital Partners Advised Sellers</p> <p>Specialty Chemicals</p>	 <p>HOPCITY CRAFT BEER & WINE</p> <p>Sourced expansion capital from financial institution Advised on Corporate Finance & Funding</p> <p>Specialty Retail</p>	 <p>Bitzer</p> <p>Acquired ElectraTherm Advised Buyer on Acquisitions in North America and Europe</p> <p>Clean Energy</p>